



THE RHODE ISLAND CEO COUNCIL

An Exclusive Consortium of CEOs Building a Stronger Rhode Island

Position / Job Title

President of the **Rhode Island CEO Council**

Overview:

- Part-time, 2 to 3 days per week
- Great for someone with a consulting and/or coaching practice

Compensation:

- Significant potential income (6-figures)
- Equity/Ownership

Ideal Candidate

- Good organization leadership skills
- Entrepreneurial spirit
- Excellent sales skills & good networker
- Good executive presence
- Comfortable leading CEOs
- Passionate or interested in executive leadership
- Knows and lives in Rhode Island
- Ethics and respect in the RI business community are a must
- Having a bit charisma wouldn't hurt
- Mature enough and young enough to lead the RI CEO Council for 10 or more years.

About Us

The Rhode Island CEO Council is an exclusive membership organization that brings the chief executives together where they can safely and confidentially discuss professional and personal challenges, receive information for global leadership thinkers, gain access to the collective wisdom of their peers, and receive decision-support with the unbiased advice needed to more successfully navigating the leadership challenges they face.

Status & Opportunity

- The Rhode Island CEO Council has a 14-year history, an excellent reputation, and many satisfied alumni. The organization has not operated during the last three years due to the past leadership.
- In 2012 CEC-RI operations were transferred to Rhode Island College (RIC) and continued to operate successfully under the leadership of RIC's president, Dr. Nancy Carriuolo and her team.
- In 2016, after a new president was appointed to lead RIC, a decision was made to no longer operate CEC-RI. The last CEC-RI meeting hosted by RIC was held in December 2016.
- The founder of CEC-RI, with the support of former members, decided to redesign and reactivate CEC-RI because in challenging times like these, where uncertainty and change abound, Rhode Island's CEOs need better access to their most valuable resource, peer CEOs.
- CEC-RI breakfast meetings (now called CEO Exchanges) have been redesigned and condensed so members can attend in-person or participate virtually with a similar high-value experience.

- We have also added new types of meetings, events, and services for members; these include: CEO exchanges, CEO Forums, CEO Roundtables, CEO Retreats, a CEO Member Directory, and a directory of member recommended coaches, consultants, and other resources CEOs may need.
- And to better represent our new focus and updated member services, the new CEC-RI has been renamed The Rhode Island CEO Council.
- On March 25, 2022, The Rhode Island CEO Council will officially restart by holding the 2022 Rhode Island CEO Summit. Governor Dan McKee and the President of Deloitte’s US operations will speak.

Position Responsibilities

- Quickly gain the needed understanding of the business and industry to help identify and prioritize the best launch and grow strategies to pursue while managing limited capital
- Be a partner in refining, managing, and executing the business plan—growing the organization into the states premier CEO membership organization
- Partner in building the team, recruiting new clients/members, and managing the delivery of membership services
- Continue to refine, manage, and execute the business plan
- Recruit and retain brand-appropriate sponsors (cash & in-kind)
- Partner in the recruitment and retention of high-quality staff including “1099” CEO peer board facilitators
- Oversee and manage operations, taking on ownership of the organization’s strategic trajectory
- Transition into the Chief Executive Officer role and become majority equity owner

Candidate Profile

Key Work Traits:

- Prioritizes execution over analysis
- Innately a relationship-based leader with high emotional intelligence and relationship sales experience
- Knows how to roll up sleeves and do what needs to be done, build a team, delegate & mentor
- An experienced and highly respected corporate executive with a successful leadership track record

Required Attributes:

- Results driven – prioritizes execution over analysis
- Strategic thinker & planner
- Highly ethical – builds win/win relationships
- Leads by example & creates a culture of excellence, engagement, trust, respect & loyalty
- Proactive lateral thinker, problem solver & decision maker
- Excellent verbal & written communication
- Natural executive presence & gravitas
- Life-long learner

Optional/Helpful Experience:

- Executive coaching
- Peer advisory group facilitation
- Leadership training
- C-suite consulting